



# Odyssey Charter School

Nurturing a Lifelong Love of Learning

**Dr. Nick T. Manolakos** *Headmaster*

Odyssey Charter School (OCS) is a Delaware non-stock corporation authorized by the Delaware State Department of Education with approval of the State Board of Education to operate a charter school pursuant to 14 *Del. C. §501, et. seq.* (the “Charter School Law”). Originally founded by a grant from the American Hellenic Education Progressive Association (“AHEPA”), OCS opened its doors in 2006 as Delaware’s first mathematics content focused, dual-language (English and Greek) elementary education charter school. We currently instructs grades K – 7 and serves 933 students.

OCS has grown in the past several years from 120 students to over 930 today. We currently house 2 schools, and Elementary with 640 students and Middle school with 293. Our charter called for conitued growth over the next 5, to include a high school and reach a student population of close to 1,700.

## **Our Mission**

OCS’s mission is to provide its students with a lifelong enthusiasm for learning, help students develop a keen awareness of world citizenship and culture and to establish critical thinking and problem-solving skills through participation in a foreign language education program. Its students will excel in the areas of language arts and mathematics, while achieving proficiency in the Greek language.

## **Our Recent Accomplishments**

OCS has regularly been publically recognized for its accomplishments and points to the following as highlights:

- The Department’s testing resulted in OCS being awarded the designation of a “Superior Elementary School” for years 2008 through 2012. In 2012, this designation was relabeled as “High Performing School,” which was also earned by the school in 2013.
- OCS was selected as one of the “Top Ten Innovative Schools” by *Parents* magazine in October 2012.
- OCS was awarded the Delaware Charter School Network’s 2013 Award for Academic Excellence.
- OCS was named a 2014 “Delaware Recognition School” and was honored by the Lieutenant Governor and the Secretary of Education on November 18.
- Dr. Manolakos, OCS’ headmaster, was honored with the Association’s 2014 Impact Award recognizing the state principal who has demonstrated exceptional leadership and improvement at their school.

These Accomplishments make OCS on of the most sought after charter school in Northern Delaware.

Odyssey Charter School recently completed a purchase of 36 acres and 8 new building of the former Dupont Barley Mill Plaza needed to house our growing school. We are in the process of preparing our newly acquired building for educational use beginning in the fall of 2015. We have a need to expand our computer network to include the new school buildings and there is a need for re-wiring the building, purchase WiFi access points, Switch ports, Firewalls etc. In following E-rate best practices we requesting vendors to provide bids on the following project:

## **Building 22 Network Switch Project**

Below is outline of the building 22 Network Switch Installation work:

As per the attached PDF which give an overview of the floor layout for building 22 at Odyssey Charter School with rooms and dimensions, please provide a quote for the following work to be done.

Please quote on the following equipment or equivalent. 14 Cisco Catalyst 2960 x series Switches with 48 Port POE and 10 gb fiber connectivity. It is preferred that an enterprise switch such as our current standard Cisco Catalyst 2960x or equivalent for interoperability with current infrastructure be utilized.

Building #20, Barley Mill Plaza  
4319 Lancaster Pike | Wilmington, DE 19807  
T: 302 994 6490 | F: 302 994 6915  
[www.odysseycharterschooldel.org](http://www.odysseycharterschooldel.org)



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Please quote on the following equipment or equivalent. 2 Cisco Catalyst 4500 Fiber Switch. It is preferred that an enterprise switch such as our current standard Cisco Catalyst 3750 or equivalent for interoperability with current infrastructure be utilized.

Switches will be installed in 2 Network Data Closets (IDF) in a racked method. Each Closet should contain approx. 180 ports. Please quote 7 stacking modules and appropriate racking cables.

All Switch configuration will be completed by the State of Delaware (DTI) team for Odyssey Charter. Vendor will only be required to provide the equipment.

Each closet is home run'd to a central IDF with Fiber Optic Cable. Please quote approx. 20 10 GBase LRM-SFP Modules or equivalent and any other equipment needed to connect switches to fiber cables.

All work must meet State of Delaware, industry best practices and/or equivalent should be followed on all recommendations and are documented here respectively:

<https://dti.delaware.gov/information/standards-policies.shtml>

<https://dti.delaware.gov/pdfs/pp/CablingAndWiringStandard.pdf> (download PDF)

## **Proposal Evaluation**

It is anticipated that a contract will be made with the provider whose proposal is determined to be in the overall best interest of the SCHOOL. The main evaluation considerations are price, compatibility with the schools infrastructure, vendor's industry experience and qualifications as well as ease of installation, setup, configuration and total cost of operation over the life of the product.

The Odyssey Charter School intends to award the contract to the most qualified firm based on the evaluation criteria listed above. Should the Odyssey Charter School and the first firm selected fail to negotiate mutually acceptable fees for service, The Odyssey Charter School shall abandon negotiations with the first firm and initiate negotiations with other firms in rank order, however Odyssey Charter School reserves the right to reject any or all proposals if deemed to be in the best interest of the Odyssey Charter School.

## **Bids are due by April 10<sup>th</sup>, 2015 at 9am.**

### **Odyssey Charter School Reserves the Right to:**

1. Request an oral interview with, and additional information from, companies/individuals prior to final selection of a provider.
2. Consider information about a company/individual in addition to the information submitted in the response or interview.
3. Reject any and all responses and waive any irregularities.

**INSURANCE REQUIREMENTS:** The successful contractor must furnish within ten (10) days after written acceptance of proposal a copy of his Worker's Compensation and/or General Liability insurance certificate to the School Worker's Compensation coverage shall meet the requirements of State of Delaware. It is agreed that the coverage, as stated, shall not be

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cancelled or altered until ten (10) days after written notice of any change has been sent by registered mail to the Business manager of Odyssey Charter School.

All work will commence sometime after April 1st 2015 and will be scheduled by the Construction Manager for Odyssey Charter School. Work should be completed by August 2015. Floor Plan may be subject to minor changes, which should not affect the quote provided.

There is no mandatory walk-thru and a site plan map is available on request via email on request.

All requests for information (RFI) should be made via e-mail to Dino Charalambides at [it.request@odyssey.k12.de.us](mailto:it.request@odyssey.k12.de.us). Phone calls for general information will NOT be accepted; and all requests must be in writing via email or mail. No requests for information will be honored after March 19<sup>th</sup> to allow adequate response time prior our contract awarding announcement on March 23<sup>rd</sup>, 2015. All vendors will receive notification of our decision either way.

Requests for a site visit and evaluation can be requested and will be granted for each bidder. Please contact the IT manager listed below to setup your site visit.

Contact the School below to setup an appointment to take a look inside building 22 so you can tailor your quote for our consideration.

All questions should be directed to Odyssey Charter School. Contact Information is listed below:

Dino Charalambides  
IT Manager  
Odyssey Charter School  
4319 Lancaster Pike  
Building 20  
Wilmington, DE 19806  
302-994-6490 x413  
[It.request@odyssey.k12.de.us](mailto:It.request@odyssey.k12.de.us)

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